

Warrant No:	G00322/01/00	Operation:	DASHA
Call date/time:	03/05/16 08:49:35	Transcribed by:	
Session No:	07849		
Proofed by:		Date:	21/03/2018

DEMIAN TO HAWATT

DEMIAN CHARBEL DEMIAN HAWATT MICHAEL HAWATT

HAWATT: Hey Charlie. Hello?

DEMIAN: Michael how you going?

HAWATT: Good how are you?

DEMIAN: Good, good. Did I wake you up?

HAWATT: No - no - no just gonna walk into the shower (UNINTELLIGIBLE).

DEMIAN: Okay look I won't keep you [then]. Em, look at this stage with the offer, and

thanks for that, we've – we've got higher than that.

HAWATT: Okay that's good then if that's the case 'cause I – I've been hearing that the offers

coming through are not - not that crash hot.

DEMIAN: They're not – they're not, but they're still – they're still around the sort of like one

fifty mark.

HAWATT: Oh well that's good then if that's the case. That's very good.

DEMIAN: Yeah – yeah no, but see last year we had – you wouldn't believe it last year,

we had actually reached offers for one seventy-five.

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HAWATT: Unbelievable what a difference.

DEMIAN: But the market – the market is a good you know fifteen to twenty percent down

from last year. Just – just bad timing isn't it?

HAWATT: It is, the timing, but what – what could you do but that's the way it is –

DEMIAN: The (INAUDIBLE) –

HAWATT: What I – what I heard – somebody told me oh I don't know some real estate

agent's been calling some people and telling them oh there's no – there's no – no bids no buyers you should – and – and they're – they're talking about I mean (UNINTELLIGIBLE) one stage they said (UNINTELLIGIBLE) doesn't really

care.

DEMIAN: Well we're only with one real estate so how would anyone else know that's the

thing?

HAWATT: No – no I'm serious, I'm – I'm telling you.

DEMIAN: (UNINTELLIGIBLE) this is – this is – this is just gossip you know, but like you

know like the - the offers all came in last Friday there was about seven of them.

HAWATT: Oh that's good.

DEMIAN: But yeah (INAUDIBLE) –



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HAWATT: Somebody said there was – somebody said there's none and they're ringing people

saying oh you can put your bids for below this and I said it doesn't make sense you

know (INAUDIBLE) -

DEMIAN: (INAUDIBLE) who would - who would say - who would say such a thing that's -

HAWATT: I swear I heard it yesterday.

DEMIAN: No – no I believe you, but then who would – who would – who would – who

would say - who would say something like -

HAWATT: They mentioned – they mentioned the agent.

DEMIAN: But the agent offered in writing seven offers last week.

HAWATT: I don't – I don't know I can't understand –

DEMIAN: (INAUDIBLE)

HAWATT: - some – someone maybe someone (UNINTELLIGIBLE) I really don't know,

that's what I heard.

DEMIAN: Even – even – even – even your friend John Nassif offered one forty something.

(UNINTELLIGIBLE) offered -

HAWATT: My friend I don't – I don't – I don't even know how he looks like (laughs)

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DEMIAN: (Laughs).

HAWATT: (UNINTELLIGIBLE)

DEMIAN: (INAUDIBLE)

HAWATT: He put a bid your kidding he wants to buy the whole bloody Canterbury does he

(INAUDIBLE) -

DEMIAN: (INAUDIBLE) put a bid - yeah he put a bid actually like it was lower – lower bid,

but he put in forty-four million and something.

HAWATT: Really as well, wow.

DEMIAN: Which is pretty low, but like you know.

HAWATT: (UNINTELLIGIBLE)

DEMIAN: But we'll see – we'll see how – what develops over the next two weeks and then

I'll, you know, we'll see where we go from there.

HAWATT: Alright I thought I'll send you that thing that guy sent it to me anyway just

(UNINTELLIGIBLE) -

DEMIAN: That's from George is it?

HAWATT: No - no - nothing to do with George, nothing, it's just someone completely

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outside.

DEMIAN: Okay – okay. Did George end up coming back to you with anything or not really?

HAWATT: No he's waiting I think, he's – he's still go the people and he's waiting to – to talk

to you in order to – to put that other one in, but it – I think he's – he's

uncomfortable with - with dealing - because he's got other people behind him and

they're uncomfortable to deal with your agent because you know -

DEMIAN: (INAUDIBLE)

HAWATT: You know, I don't know what it is. It's – I don't want to –

DEMIAN: (INAUDIBLE)

HAWATT: - (INAUDIBLE) what's that?

DEMIAN: Yeah – yeah (INAUDIBLE). It's up to them I suppose at the end of the day.

HAWATT: It's up – it's up to them correct but that's – that's the thing is – I mean they got it

there but they want to build direct through you that's what I - that's what he's

saying.

DEMIAN: Okay. Fair enough – fair enough –

HAWATT: Yeah it's up to you, see – see how you feel in regards to the matter and if you want

to talk to him he's – he's available.

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DEMIAN: [Now] let's see what happens over the next week with those people because I

haven't seen their, you know, sort of full tender list yet like the conditions they put

in.

HAWATT: Okay.

DEMIAN: I've only got a summary of the – of the offers at this stage.

HAWATT: Yeah okay, alright.

DEMIAN: So what we do now Michael is this Friday they'll go back to them for one more

round and then we'll make a decision after that.

HAWATT: Okay alright good luck (INAUDIBLE) -

DEMIAN: You know and I'll see what comes, but I'll – I'll see you (UNINTELLIGIBLE) I'll

see you in the next couple of days.

HAWATT: O - okay then. See you later.

DEMIAN: Alright (INAUDIBLE) bye –

HAWATT: Thanks, see you Charlie, thanks bye. See you.

CALL ENDS